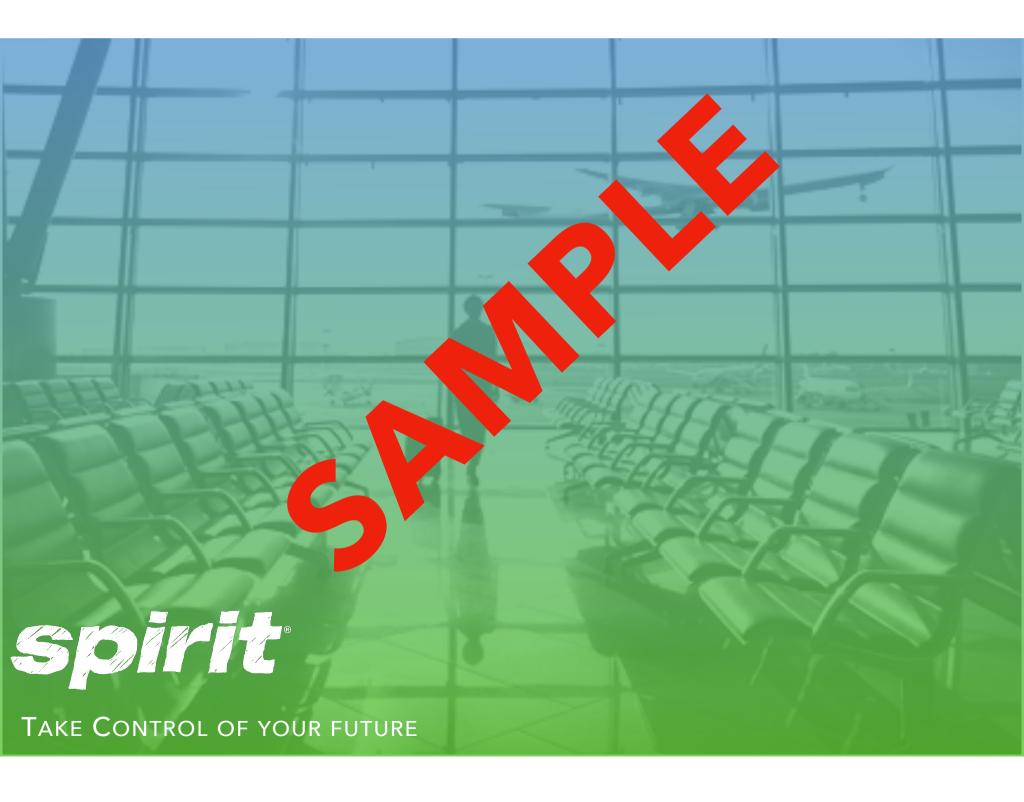
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December 31, 2018

# 401k PORTFOLIO JANUARY 2019 UPDATE & NEWSLETTER





## **EZTracker vs Benchmarks & Target Date Funds**

Through December 31, 2018	YTD 2018	EZTracker Outperformance
EZTracker Aggressive (95% stocks/5% bonds target)	-4.5%	-
EZTracker Moderate (70% stocks/30% bonds target)	-2.0%	-
EZTracker Conservative (40% stocks/60% bonds target)	-1.2%	-
Morningstar Benchmarks	YTD 2018	EZT Outperformance
Aggressive Target Risk Index (95% stocks/5% bonds)	-8.2%	+3.8%
Moderate Target Risk Index (70% stocks/30% bonds)	-5.8%	+3.8%
Conservative Target Risk Index (40% stocks/60% bonds)	-2.9%	+1.7%
Target Date Funds	YTD 2018	EZT Outperformance
T Rowe Price Retirement Balanced Fund (37% stocks/63% bonds)	-3.3%	
T Rowe Price Retirement 2005 Fund (34% stocks/66% bonds)	-3.3%	
T Rowe Price Retirement 2010 Fund (41% stocks/59% bonds)	-3.6%	+2.4%
T Rowe Price Retirement 2015 Fund (47% stocks/53% bonds)	-4.2%	
T Rowe Price Retirement 2020 Fund (57% stocks/43% bonds)	-4.9%	
T Rowe Price Retirement 2025 Fund (64% stocks/36% bonds)	-5.6%	
T Rowe Price Retirement 2030 Fund (71% stocks/29% bonds)	-6.3%	+4.2%
T Rowe Price Retirement 2035 Fund (78% stocks/22% bonds)	-6.9%	
T Rowe Price Retirement 2040 Fund (83% stocks/17% bonds)	-7.3%	
T Rowe Price Retirement 2045 Fund (85% stocks/15% bonds)	-7.6%	
T Rowe Price Retirement 2050 Fund (85% stocks/15% bonds)	-7.6%	
T Rowe Price Retirement 2055 Fund (85% stocks/15% bonds)	-7.6%	+3.2%
Traditional Indices	YTD 2018	EZT Outperformance
Dow Jones Industrial Average (100% US 30 stocks/0% bonds)	-5.6%	+1.2%
S&P 500 Index (100% US 500 stocks/0% bonds)	-6.2%	+1.8%

### Morningstar Target Risk Index

The Morningstar Target Risk Index series serve as benchmarks to help with investment selections. They cover a global set of stocks, bonds and commodities. While not investable indices, they represent challenging benchmark targets for long-term investing plans such as the **EZTracker** model portfolios.

### **Target Date Funds**

Target-date funds simplify investing in many ways but they can complicate it if the risk exposure is wrong. Investing is not one-size-fits-all, and everyone's situation is different. Target-date funds don't take into account where you fall on the aggressive, moderate, or conservative risk tolerance scale. Choosing a target-date fund based solely on your expected retirement date could leave you with an investment that exposes you to too much - or not enough - risk to meet your financial goals.

### **EZTracker** Historical Performance

Any investment strategy should be measured one way: Results over time. Not one-week, onemonth, not even one-year. While past performance is not a guarantee of future performance, our record at **EZTracker** has been excellent in delivering long-term returns. As with any longterm investing strategy, you should not expect dramatic short-term results to offset past losses.

> All data for the model portfolios and the market indices are based on total returns which include reinvestment of dividends. See the EZTracker website (<u>www.eztracker401k.com</u>) for historical data for all model portfolios.





### January 2019 Newsletter

In our last newsletter, we noted that our defensive stance for the EZTracker model portfolios was justified by November's continued volatility across the markets. Now that December has passed, the term "volatility" does not even do justice to what investors have seen and experienced since. As of yesterday's 12/31 close: S&P -9.18% for the month (YTD-6.24%), DJII -8.66% (-5.63%) and Nasdag -9.48% (-3.88%), closing out the worst December since the Great Depression. EZTracker's continued defensive stance for its model portfolios continued to be justified.

We are not making any changes to any EZTracker portfolios for this month. The volatility over the last two weeks puts in stark relief the continued risks that surround all investing decisions, such as economic growth concerns and political and economic uncertainties like the unresolved US-China trade war. We aim to be as consistent as possible with our strategies for the EZTracker model portfolios. While we may not capture each and every market peak or valley, our disciplined approach has provided for consistent market returns over our 16-year history. More importantly, this has enabled us to reduce exposure across all our model portfolios in advance of the recent market gyrations, thereby outperforming the benchmarks as shown in our comparative charts on the previous page.



After the markets underwent a prolonged increase throughout much of the year – hitting multiple all-time highs on the way but punctuated by two separate corrections – 2018 closed with all major indices posting their first annual loss since 2015. This all occurred in the midst of rising interest rates, an ugly trade battle with many of the US' key trading partners, and growing fears of a slowdown in global economic growth. On the flip side, the signs of recession that everyone has been looking for have not materialized, and consumer spending has remained very strong.

#### What We're Watching

At the end of October we outlined a host of potential causes for our taking a more conservative stance with EZTracker model portfolios: Corporate Earnings, European Union/Italy, U.S./China Trade Dispute and Rising Interest Rates/Hawkish Fed. Since then, certain things have crystallized (Fed interest rate hike), and others remain uncertain (worldwide growth rates and US/China trade). Furthermore there have been new stressors on the market such as Presidential threats of interference at the Fed, the US government shutdown, and China's domestic economic slowdown. Taking into account the year-end volatility and the markets being within correction territory, we see many unresolved issues but also some positives:

Consumer Spending: Americans' purchases make up nearly 70% of economic activity and that engine is expected to continue. Mastercard reported that holiday spending growth was the best in six years, while amazon.com said it had record unit sales.

China economic growth: As China is the world's largest exporter of goods with the most demand for materials from other countries, what happens there matters for businesses and markets across the globe. China just posted the first drop in industrial profits in over 3 years, and a big wild card is how the trade war between the U.S. and China will play out in 2019.

Inflation: Despite faster pay increases, most economists expect inflation to remain tempered next year. Oil and gasoline prices have fallen amid rising supplies and cooling global demand.

The Federal Reserve: Of the 5 major economic drivers (consumer behavior, investment, inflation, housing and the labor market), consumer behavior, inflation and the labor market all lack indications of imminent downturn. This moderates the risk that the Federal Reserve will cause a recession by hiking interest rates too much too soon. The Fed can move slowly, and pause if hiccups in the data suggest higher rates are hurting consumers or hiring. Evidence suggests that the Fed understands this just fine. January could prove pivotal as analysts will get more direction:

- January 3: Minutes from the December meeting of the rate-setting FOMC are due
- January 29-30: The next central bank meeting which allows it the opportunity to further fine-tune its message.

## What We're Watching (Continued)



#### Turning on the Crystal Ball. Barron's Roster of Experts Batted .000 for 2018

Every year at this time we check with the experts. While **EZTracker** doesn't make predictions, the year-end brings out the analysts and gurus to enlighten us for the coming year. Each December, Barron's takes a poll of ten experts from the major financial firms – below we summarize their scorecard for 2018 and "guesstimates" for 2019.

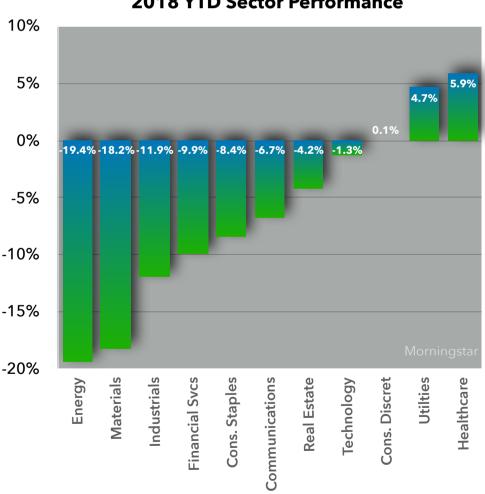
For 2019 all ten of Barron's listed analysts call for the S&P to finish higher by year-end with the most optimistic forecasts at 3100 (a 23.7% increase from current levels, and 19.2% up from the polling date). Not one analyst took a conservative stance. Keep in mind that all analysts from last years Barron's panel missed the mark – missed it by an average of more than 11%.

Company	Analyst	2018 S&P Prediction	Actual 2018 S&P	2018 % Miss	2019 S&P Prediction	% Increase
Morgan Stanley	Michael Wilson	2750	2507	-8.8%	2750	9.7%
Yardeni Research	Edward Yardeni	N/A	2507	N/A	3100	23.7%
BofA Merrill Lynch	Savita Subramanian	2800	2507	-10.5%	2900	15.7%
T. Rowe Price	Rob Sharps	2775	2507	-9.7%	2850	13.7%
PGIM	John Praveen	2925	2507	-14.3%	3000	19.7%
Nuveen	Saira Malik	N/A	2507	N/A	2840	13.3%
Citi	Tobias Levkovich	N/A	2507	N/A	3100	23.7%
J.P. Morgan	Dubravko Lakos-Bujas	2800	2507	-10.5%	3100	23.7%
Goldman Sachs	David Kostin	2850	2507	-12.0%	3000	19.7%
Federated Investors	Steve Auth	3000	2507	-16.4%	3100	23.7%
	Average	2843	2507	-11.7%	2974	18.6%

Sector Analysis:



#### YTD Index Performance: Returns (%)



#### A Hallmark Moment:

Recently, when deplaning a flight I ended up talking with the pilot. I handed him an EZTracker business card and he replied "I'm a subscriber!" I told him I was a partner and a co-author of the newsletter, to which he responded "Get out of here! Your bold call at the end of October really saved me!" He introduced me to his co-pilot, mentioning that he would be missing out "if he was not signed up with these guys." We spoke for a few minutes, exchanged season greetings, and went on our way. I recall thinking, what a great job we have and how our subscribers really count on us. Happy New Year to all and a prosperous 2019 for everyone!

**Help Hotline:** We help new subscribers get started, and current subscribers get back on track. 201.503.6445 | <u>contact@eztracker401k.com</u>

## 2018 YTD Sector Performance



EZTracker provides three model portfolios for Spirit employees; Aggressive, Moderate and Conservative. Each is designed for different investment needs and styles as well as level of risk.

## **STEP 1:** Update Current Investments

## **Current Subscribers:**

Aggressive, Moderate & Conservative Portfolios: There are no changes for the coming month

## **New Subscribers:**

Rebalance your 401k using the chart below for the portfolio you want to follow. If you need assistance, call our free help hotline at 201.503.6445.

EZTracker Model Portfolios	Aggressive	Moderate	Conservative	Buy Date
Vanguard Institutional Index (VINIX)				10/29/18
TRP Growth Stock (PRGFX)	Visit <u>wwv</u> more inform	10/29/18		
T. Rowe Price Stable Value Common Trust Class B		10/29/18		
	100%	100%	100%	

Your individual percentages may vary somewhat from those indicated above due to rounding, timing of purchases, and performance every month (In many cases even though there may be no changes for a particular month you may notice a small change, due to performance/rounding).

Keep track of your Buy and Earliest Sell Dates. Buy dates are the dates of the most recent purchase. In some cases prior purchases may have been made. Your buy and sell dates may be different. Funds in the 401k are subject to a frequent trading policy. To avoid penalties and "Frequent Trading" notices, be sure to comply with all holding periods. While many plans have longer holding periods (indicated on the fund data on the last page of the newsletter), all funds in the 401k plan have a minimum hold of 30 days. We take this policy into consideration when constructing the model portfolios

#### Making Portfolio Changes

If you are a new subscriber and have made any changes in the past 90 days, after selecting "Change Current Balances," use the "Investment Exchange" option. This simply exchanges the fund you are selling with the new fund.

Do not use the "Rebalance Entire Account" option. "Rebalance" sells all of your holdings and then repurchases them in the percentages you specify. However, using this method can trigger holding period penalties. "Rebalance" establishes new holding period start dates as it treats these purchases as new buys. This is true even if you are repurchasing the same fund. Use the "Rebalance Entire Account" option only if you have not made any changes in your 401k account during the past 90 days. This option will completely rebalance your entire portfolio and start new holding periods or the funds in your 401k. In the future, we may suggest a "Rebalance" but only where there have been no portfolio changes for an extended period. When this situation occurs we will make it clear in the monthly newsletter.

## **STEP 2:** Update Future Investment Elections

If you are adding cash to your 401k through payroll deductions, set your Future Contributions identical to your Current Investment in the above **EZTracker** Model Portfolio chart.

Which Portfolio is Right for You: Selecting the right portfolio is an individual decision based on your willingness and ability to take risk. Only you can decide. Planning your retirement is more important than ever. Your portfolio choice will vary based on age, retirement horizon, savings & expenses, pension & social security income, other investment assets, personality, and other factors. We believe you can take control of your 401k and plan for the retirement you envision. We've arranged for advisors at Friedenthal Financial to do a <u>COMPLIMENTARY RISK ASSESSMENT</u> for you. Or, you can take this <u>SHORT QUIZ</u> on your own that they've provided (no personal information is required for the quiz). Your privacy is protected.

## Model Portfolios | January 2019 Newsletter



All the model portfolios consist of core holdings representing major market segments, plus top performers based on current market conditions. Some market conditions may cause us to deviate from the following indicative percentages.



**Aggressive Portfolio:** 

95-100% invested in equities. This is a high risk/high reward portfolio.

#### Moderate Portfolio:

70% invested in equities and 30% invested in bonds or Stable Value Fund.

#### **Conservative Portfolio:**

40% invested in equities and 60% invested in bonds or Stable Value Fund. This is our lowest risk portfolio.

Which Portfolio is Right for You: Selecting the right portfolio is an individual decision based on your willingness and ability to take risk. Only you can decide. Planning your retirement is more important than ever. Your portfolio choice will vary based on age, retirement horizon, savings & expenses, pension & social security income, other investment assets, personality, and other factors. We believe you can take control of your 401k and plan for the retirement you envision. We've arranged for advisors at Friedenthal Financial to do a <u>COMPLIMENTARY RISK ASSESSMENT</u> for you. Or, you can take this <u>SHORT QUIZ</u> on your own that they've provided. No personal information is required for the quiz. Your privacy is protected.

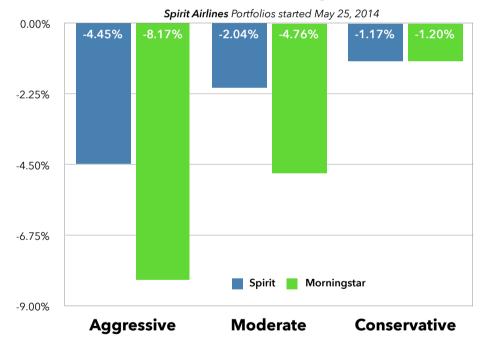
### Performance

The **EZTracker** methodology used for **Spirit Airlines** is the same methodology (investing in the best performing funds) we've used since we began publishing in 2002. It has consistently delivered superior long-term results. While past performance is no guarantee of future results, our past performance validates this long-term investing philosophy.

Current Performance Through Dec 31, 2018	MTD Dec *	YTD 2018	1-YEAR
EZTracker Aggressive	-1.45%	-4.45%	-4.45%
EZTracker Moderate	-1.05%	-2.04%	-2.04%
EZTracker Conservative	-0.56%	-1.17%	-1.17%
Morningstar Benchmarks			
Aggressive Target Risk Index	-4.20%	-8.17%	-8.17%
Moderate Target Risk Index	-1.71%	-4.76%	-4.76%
Conservative Target Risk Index	0.65%	-1.20%	-1.20%
S&P 500	-4.78%	-6.24%	-6.24%

<sup>\*</sup> Performance since last newsletter

#### 1-Year Total Return vs Morningstar Benchmarks



#### **Morningstar Target Risk Index**

The Morningstar Target Risk Index series serve as benchmarks to help with investment selections. They cover a global set of stocks, bonds and commodities. While not investable indices, they represent challenging benchmarks for long-term investing plans such as the **EZTracker** model portfolios.

#### **Historical Performance**

Any investment strategy should be measured one way: Results over time. Not one-week, one-month, not even one-year. While past performance is not a guarantee of future performance, our record has been excellent in delivering long-term returns. As with any long-term investing strategy, you should not expect dramatic short-term results to offset past losses.

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All data for the model portfolios and the market indices are based on total returns which include reinvestment of dividends. See the **EZTracker** website (<u>www.eztracker401k.com</u>) for historical data for all model portfolios.

## **Monthly Fund Data**



Below is the current fund performance for the alternatives in the **Spirit Airlines** 401k plan. The "Tracker Average" is a weighted average of performance over the past year and is a key factor in selecting funds for inclusion in the model portfolios.

Fund	Fund Symbol	Total Returns				YTD	Tracker Average
		1 MO	3 MO	6 MO	12 MO		
Metropolitan West Total Return Bd I	MWTIX	1.72%	1.52%	1.56%	0.15%	0.15%	2.70%
T. Rowe Price Stable Value Common Trust		0.19%	0.54%	1.08%	2.10%	2.10%	2.13%
T. Rowe Price High Yield	PRHYX	-1.87%	-4.16%	-2.26%	-3.33%	-3.33%	-6.34%
T. Rowe Price Retirement 2005	TRRFX	-2.04%	-4.59%	-2.98%	-3.26%	-3.26%	-7.02%
T. Rowe Price Retirement Balanced	TRRIX	-2.38%	-5.06%	-3.39%	-3.27%	-3.27%	-7.70%
T. Rowe Price Retirement 2010	TRRAX	-2.44%	-5.27%	-3.46%	-3.61%	-3.61%	-8.06%
T. Rowe Price Retirement 2015	TRRGX	-3.00%	-6.17%	-4.30%	-4.17%	-4.17%	-9.62%
T. Rowe Price Retirement 2020	TRRBX	-3.83%	-7.36%	-5.28%	-4.94%	-4.94%	-11.68%
Cohen & Steers Realty Shares	CSRSX	-7.59%	-6.69%	-5.49%	-4.19%	-4.19%	-13.07%
T. Rowe Price Retirement 2025	TRRHX	-4.53%	-8.38%	-6.21%	-5.62%	-5.62%	-13.50%
T. Rowe Price Retirement 2030	TRRCX	-5.19%	-9.39%	-7.11%	-6.28%	-6.28%	-15.26%
T. Rowe Price Retirement 2035	TRRJX	-5.73%	-10.19%	-7.89%	-6.87%	-6.87%	-16.73%
T. Rowe Price Retirement 2040	TRRDX	-6.22%	-10.85%	-8.46%	-7.32%	-7.32%	-17.92%
T. Rowe Price Growth Stock	PRGFX	-8.27%	-14.14%	-9.97%	-1.03%	-1.03%	-18.22%
Oppenheimer Developing Markets Y	ODVYX	-3.10%	-7.80%	-10.91%	-11.95%	-11.95%	-18.41%
Vanguard Institutional Index I	VINIX	-9.03%	-13.53%	-6.87%	-4.42%	-4.42%	-18.47%
T. Rowe Price Retirement 2050	TRRMX	-6.49%	-11.24%	-8.81%	-7.58%	-7.58%	-18.61%
T. Rowe Price Retirement 2045	TRRKX	-6.56%	-11.22%	-8.85%	-7.57%	-7.57%	-18.65%
T. Rowe Price Retirement 2055	TRRNX	-6.54%	-11.26%	-8.85%	-7.62%	-7.62%	-18.69%
JHancock Disciplined Value R6	JDVWX	-10.45%	-13.92%	-7.44%	-9.47%	-9.47%	-22.51%
Voya MidCap Opportunities R6	IMOZX	-9.68%	-16.61%	-10.53%	-7.61%	-7.61%	-24.23%
Vanguard Developed Markets Index Admiral	VTMGX	-5.37%	-13.06%	-12.11%	-14.46%	-14.46%	-24.54%
American Funds EuroPacific Growth R6	RERGX	-5.12%	-12.59%	-13.33%	-14.91%	-14.91%	-25.06%
Columbia Select Mid Cap Value Instl 2	CVERX	-9.69%	-15.22%	-12.49%	-13.15%	-13.15%	-27.57%
Vanguard Extended Market Index Admiral	VEXAX	-10.69%	-18.18%	-14.61%	-9.36%	-9.36%	-28.82%
PGIM Jennison Small Company Z	PSCZX	-11.23%	-19.51%	-18.47%	-13.18%	-13.18%	-34.02%
Columbia Small Cap Value II Inst2	CRRRX	-12.83%	-19.85%	-18.79%	-17.33%	-17.33%	-37.53%





## **Questions, Comments, Problems?**

Let us know if you have any questions or suggestions. We're just a click away at <u>contact@eztracker401k.com</u>. Or text/call 201.503.6445 or 201.503.6571. The information and data contained herein are compiled from sources and procedures believed reliable, but accuracy cannot be guaranteed. EZTracker monitors fund performance and publishes a monthly newsletter. The publisher and owners disclaim any and all liability for losses that may be sustained as a result of using the data presented herein. Past performance is no assurance of future results. All investments involve risk. You should invest only after careful examination of fund prospectuses.

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